

Subject: NATIONAL COMPETITIVE BIDDING FOR DESIGN, FABRICATION, TRANSPORTATION, SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF STEEL PONTOONS ALONG WITH FLOATING WALKWAYS FOR PROVIDING FLOATING JETTIES AT SEVEN (07) LOCATIONS ON NW – 1 (GANGA – BHAGIRATHI – HOOGHLY RIVER SYSTEM FROM HALDIA TO VARANASI) IN THE STATE OF WEST BENGAL.

Reference: IN-IWAI-367869-GO-RFB-2-2

CPP Portal Tender no: 2024_JMVP_824921_1

Pre-bid minutes as per meeting held on 17th September 2024:

Sr. No	Description	As per tender	Bidder's Query	Employer's Response
1	GCC 16.1 (i) of SCC at page No 127	Mobilization Payment: Ten (10) % of the Total Contract Price (excluding the cost of General Upkeep & Maintenance i.e Sl. No 2. of Price and Completion Schedule – Related Services) shall be paid within thirty (30) days of signing of Contract and upon submission of claim along with a bank guarantee for the equivalent amount valid until the completion of contract and, in the form, provided in the Contract or any other form acceptable to the Purchaser. The work methodology, work schedule, QAP are also required to be submitted by the Supplier at the time of claiming this payment milestone. The Bank	<p>You have offered to release 10 % mobilization advance against Bank Guarantee. The Bank Guarantee for this payment as offered in your Tender is to be released on completion of the contract, instead it should be on Supply, Installation & Commissioning.</p> <p>This project is divided in two parts.</p> <p>(a) Manufacturing, Transportation, Installation and Commissioning of the barge at site. (b) General up-keep & maintenance.</p> <p>We request for release of the Bank Guarantee on completion of (a). This 10% mobilization advance is restricted to the cost quoted for manufacturing, transportation, installation & commissioning of the barge at site only (a).</p> <p>Further your NIT also reads “In case the supplier is not taking this payment against this milestone this</p>	<p>Clause no GCC 16.1 (i) of SCC at page no 127 may be read as:</p> <p>“Mobilization Payment: Ten (10) % of the Total Contract Price (excluding the cost of General Upkeep & Maintenance i.e Sl. No 2. of Price and Completion Schedule – Related Services) shall be paid within thirty (30) days of signing of Contract and upon submission of claim along with a bank guarantee for the equivalent amount valid beyond 30 days from date of delivery & acceptance of the Goods at site, provided in the Contract or any other form acceptable to the Purchaser. The work methodology, work schedule,</p>

		<p>Guarantee shall be released to the Supplier after 30 days from completion of the contract. In case the Supplier is not taking the payment against this millstone, this payment shall be released upon acceptance of the Goods.</p>	<p>payment shall be released upon acceptance of goods”.</p> <p>You are contradicting your own payment terms or there is some confusion which we request to kindly amend.</p> <p>Apart from the above your Office will be holding 5% PBG of the complete value i.e. cost plus maintenance till completion of the contract, which means it shall be released after the general upkeep & maintenance.</p> <p>Additionally holding this 10% PBG issued for Mobilisation advance for MSME units will be an excess burden and we request for consideration & amendment.</p>	<p>QAP are also required to be submitted by the Supplier at the time of claiming this payment milestone. The Bank Guarantee shall be released to the Supplier after 30 days from date of delivery & acceptance of the Goods at site. In case the Supplier is not taking the payment against this millstone, this payment shall be released upon acceptance of the Goods”.</p>
2	QR, 1.1 (b), Page No 45-46	<p>The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years.</p> <p>“Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels like propelled/ non propelled steel barge or steel pontoon or sea going vessels (steel) /steel pontoons under Inland Vessel Act or any other relevant act / regulation” Note: The Bidder shall furnish documentary evidence viz.</p>	<p>In all your previous JMVP tenders for steel vessels proof of having built vessels under any Classification Society/IRS was a must only to ensure quality and genuineness. There has been sufficient participation always.</p> <p>It has been observed that on page 45 & 46 the Eligibility criteria have been amended. Refer A. (a)</p> <p>You have already given a choice “Any Classification Society or IRS”.</p> <p>The Idea of Incorporating this clause is to ensure that only offers of reputed marine vessel builders are accepted, having worked with any classification society simply means that checks and balances are ensured otherwise any manufacturer can enter the fray and quote and later it will become a nuisance to your Office.</p>	<p>This has been considered to increase participation of the bidders & considering the category of the vessel i.e Steel Pontoon.</p> <p>The clause QR, 1.1 (b), Page No 45-46 may be read as:</p> <p>The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years.</p> <p>“Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels</p>

		<p>Work orders, completion certificates etc on client letterhead to demonstrate that the Goods it offers meet the usage requirement. The Bidder must furnish details of supplies made by him in the last five years in proforma attached in Section IV.</p>	<p>Sir, this is public money and we should ensure that the money spent should be worth its value, someone with no experience without technical/financial backup shouldn't be considered for this job. We are also of the opinion that the changes made in the qualification criteria will do more harm to your Esteemed Organization also considering the fact this is borrowed from international bank.</p> <p>Building a vessel under I.V. Act and getting it certified by local agencies should not be a qualification criterion. He or she should be a builder of class.</p> <p>It may be mentioned that this is the third time this Tender has been invited. On the first occasion we were disqualified because we did not meet IRS condition.</p> <p>It is our humble request to please stick to the original terms as was mentioned in all the earlier bid as per JMVP requirements i.e. Classification Society/IRS must be a criterion for acceptance of technical offer.</p>	<p>like propelled/ non propelled steel barge or steel pontoon or sea going vessels (steel) /steel pontoons having design certification by any classification society/ Institutions under Inland Vessel Act or any other relevant act / regulation”</p> <p>Note: The Bidder shall furnish documentary evidence viz. Work orders, completion certificates, Proof of Classification etc on client letterhead to demonstrate that the Goods it offers meet the usage requirement. The Bidder must furnish details of supplies made by him in the last five years in proforma attached in Section IV.</p>
3	General		<p>We have observed that the following criteria which earlier used to be a part of your standard Tender Clause has been omitted here, in the subject Tender, facilitating in qualification of the Non- Performing Yards:</p> <p>1. Details of the contracts if any having delay in completing the work more than one year over and above contractual delivery period. In the event of no case, similar statement is to be submitted.</p>	<p>The tender document has been prepared as per Standard Bidding document (SBD) of world Bank.</p> <p>The tender details submitted along with the queries does not pertain to JMVP tender. Although Proforma for performance statement which is to be submitted by bidders is attached in this tender and the</p>

			<p>2. Record of poor performance such as abandoning the works, not properly completing the contract, inordinate delays in completion, litigation history, or financial failures etc. or debarring.</p> <p>3. Information regarding any litigation or arbitration during the last five years in which the bidder is involved, the parties concerned the disputed amount, and the matter.</p> <p>(NOTE: Sl. No: 1 to 3 have been copied from your tender document that was published earlier.)</p> <p>In view of the above, we would request you to consider incorporating the above clauses in your Bids, going forward and in this Bid so as to assure a fair competition and competition among equals, which shall result in having fair standard of Shipyards engaging with your organisation in execution of your projects.</p>	<p>same was there in earlier tender document also. As such nothing has been omitted in this tender.</p> <p>No change. Tender Condition shall prevail.</p>
4	GCC 16.1 of SCC, Page No 127	<p>Completion of 100% of Hull fabrication at the Supplier's yard after certification by IIT/IRS as per Inland Vessel Act.- 15% Successful launching. Test & Trial of the steel pontoon & Floating shore connecting walkway with HDPE floater along with the registration of the pontoons in the name of the purchaser at Supplier's yard after certification of by</p>	<p>We propose incorporation of an intermediary stage payment of 15% of the Contract Price on completion of 50% Hull Fabrication & Erection of the pontoons as has been the standard practice.</p>	<p>Tender conditions prevail.</p>

		IIT/IRS and approval by EIC.- 25%		
5	GCC 27.1 of SCC at page no 130	The liquidated damages shall be 0.5% of the Contract price per week or part thereof. The maximum amount of liquidated damages shall be: 10% of the Contract Price.	Regarding Liquidated Damages, we propose the same be calculated on the final Delivery of the pontoons and not on intermediary stages. Since different Yards shall have different methods of erection, the cash flow shall be severely disrupted unless otherwise.	Tender conditions prevail.
6		General	Finally, we would request you to allow us Ten Working days after issuing the Minutes of the Meeting with relevant clarifications for us to submit the Bid.	Adequate time shall be given post issuance of the pre-bid responses on the CPP portal.